Edmonton

serecon

#600, 10665 - Jasper Avenue Edmonton, Alberta, Canada T5J 3S9 Telephone: (780) 448-7440 Facsimile: (780) 421-1270

Land Value Trends

Calgary

#201, 1055 - 20 Avenue, NW Calgary, Alberta, Canada T2M 1E7 Telephone: (403) 216-2100 Facsimile: (403) 216-2111

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Second Quarter 2011

Advisors to the Agriculture & **Agri-Food Sector**

Bruce Simpson (780) 448-7448 bsimpson@serecon.ca

Don Hoover (780) 448-7450 dhoover@serecon.ca

Courtney Knude (403) 216-2109 cknude@serecon.ca

David Weber (403) 882-4324 dweber@serecon.ca

Fred de Mille (403) 216-2104 fdemille@serecon.ca

Glen Doll (780) 448-0542 gdoll@serecon.ca

Brad Slomp (403) 216-2102 bslomp@serecon.ca

Trevor Birchall (780) 448-7446 tbirchall@serecon.ca

www.serecon.ca

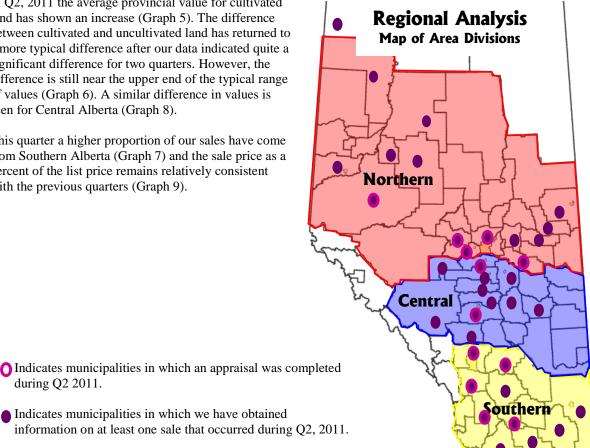
We have now prepared the sale information to complete our general market analysis for the Second Quarter of 2011 (April - June). The following map illustrates the locations where data has been obtained. The Q2, 2011 sales are summarized individually in the tables on the following page.

Our Regional Analysis and Cultivation Comparison are also included on the following pages. In Q2 2011 the average value for land in Northern Alberta was higher than in Q1, but still reasonably consistent with most previous quarters. Central Alberta was relatively consistent to previous average land values (Graph 2). In Southern Alberta, after three quarters of relatively low sales volume for our analysis, this quarter has the highest volume of sales of any quarter in our analysis. Therefore, the volatility in average prices over the previous quarters is expected to be attributed to limited sales used in previous quarters. The average value in Southern Alberta (Graph 3) for this quarter was reasonably consistent, but slightly higher, than Q2, 2010.

To assist in identifying trends in values we have added a chart showing only the average value for each of the three areas. Although Northern Alberta does not appear to show a distinct trend, since the end of 2008 Central Alberta appears to be indicating a gradual increase in average values with some recent levelling off. Despite the two quarters with significant variation in Southern Alberta, there also appears to be a general increase in average land values since the end of 2008.

In Q2, 2011 the average provincial value for cultivated land has shown an increase (Graph 5). The difference between cultivated and uncultivated land has returned to a more typical difference after our data indicated quite a significant difference for two quarters. However, the difference is still near the upper end of the typical range of values (Graph 6). A similar difference in values is seen for Central Alberta (Graph 8).

This quarter a higher proportion of our sales have come from Southern Alberta (Graph 7) and the sale price as a percent of the list price remains relatively consistent with the previous quarters (Graph 9).



during Q2 2011.

SALE SUMMARY

First Quarter (April - June) 2011 Bareland Sales

Central Alberta – Q2									
Municipality	Sale Price	Acres	\$/acre	Primary Land Use					
Brazeau	\$137,000	104.62	\$1,310	Cultivated					
Camrose	\$142,000	160.00	\$888	Cultivated					
Camrose	\$247,000	160.00	\$1,544	Cultivated, Pasture, Bush					
Camrose	\$246,127	125.00	\$1,969	Cultivated					
Camrose	\$263,873	131.00	\$2,014	Cultivated					
Clearwater	\$245,000	154.00	\$1,591	Hay, Pasture					
Clearwater	\$237,000	150.83	\$1,571	Bush, Pasture					
Clearwater	\$225,000	160.00	\$1,406	Bush, Pasture					
Clearwater	\$305,000	155.00	\$1,968	Cultivated					
Lacombe	\$260,000	130.00	\$2,000	Hay					
Lacombe	\$575,000	159.00	\$3,616	Cultivated, Pasture, Bush					
Leduc	\$290,000	150.97	\$1,921	Cultivated					
Leduc	\$180,000	79.67	\$2,259	Cultivated, Bush					
Leduc	\$280,000	155.53	\$1,800	Cultivated, Bush					
Leduc	\$275,000	160.00	\$1,719	Pasture					
Leduc	\$212,500	160.00	\$1,328	Cultivated Pasture					
Leduc	\$245,000	156.12	\$1,569	Pasture, Bush					
Mountain View	\$408,000	160.00	\$2,550	Pasture					
Mountain View	\$400,350	157.42	\$2,543	Pasture, Hay					
Mountain View	\$204,000	80.00	\$2,550	Pasture					
Mountain View	\$595,000	160.00	\$3,719	Hay, Pasture					
Mountain View	\$315,000	80.00	\$3,938	Cultivated					
Mountain View	\$380,000	157.00	\$2,420	Cultivated					
Paintearth	\$148,000	320.00	\$463	Hay					
Ponoka	\$207,500	150.96	\$1,375	Cultivated, Pasture					
Ponoka	\$250,000	156.00	\$1,603	Cultivated, Pasture					
Red Deer	\$385,000	125.00	\$3,080	Hay					
Red Deer	\$430,000	149.17	\$2,883	Pasture, Bush					
Red Deer	\$580,000	160.00	\$3,625	Cultivated					
Red Deer	\$790,000	157.94	\$5,002	Cultivated					
Red Deer	\$370,000	160.00	\$2,313	Cultivated, Pasture					
Red Deer	\$950,000	312.52	\$3,040	Cultivated					
Red Deer	\$300,000	75.36	\$3,981	Cultivated					
Stettler	\$220,000	155.85	\$1,412	Pasture, Bush					
Wetaskiwin	\$192,000	155.00	\$1,239	Pasture					
Wetaskiwin	\$225,000	160.00	\$1,406	Pasture					

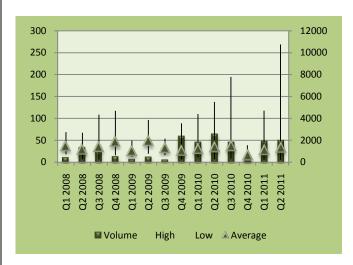
Northern Alberta – Q2									
Municipality	Sale Price	Acres	\$/acre	Primary Land Use					
Beaver	\$200,000	160.00	\$1,250	Cultivated					
Big Lakes	\$160,000	320.00	\$500	Bush, Cultivated					
Bonnyville	\$130,000	158.00	\$823	Pasture, Bush					
Bonnyville	\$170,000	90.20	\$1,885	Pasture, Bush					
Bonnyville	\$280,000	318.00	\$881	Pasture					
Grande Prairie	\$150,000	148.03	\$1,013	Hay, Pasture, Bush					
Grande Prairie	\$250,000	150.00	\$1,667	Hay, Bush					
Grande Prairie	\$104,900	146.00	\$718	Hay					
Grande Prairie	\$95,000	159.02	\$597	Pasture					
Grande Prairie	\$139,000	155.31	\$895	Hay					
Grande Prairie	\$90,000	138.00	\$652	Pasture					
Grande Prairie	\$331,000	154.90	\$2,137	Cultivated					
Grande Prairie	\$90,000	160.00	\$563	Cultivated					
Grande Prairie	\$110,000	156.00	\$705	Hay, Bush					
Grande Prairie	\$110,000	140.00	\$786	Pasture					
Grande Prairie	\$90,000	160.00	\$563	Cultivated					
Grande Prairie	\$120,000	149.00	\$805	Cultivated, Bush					
Grande Prairie	\$120,000	160.00	\$750	Bush, Pasture					
Grande Prairie	\$125,000	140.00	\$893	Pasture					
Grande Prairie	\$120,000	159.00	\$755	Pasture					
Grande Prairie	\$120,000	159.00	\$755	Pasture					
Grande Prairie	\$110,000	145.00	\$759	Pasture					
Grande Prairie	\$110,000	160.00	\$688	Pasture					
Grande Prairie	\$130,000	150.00	\$867	Pasture, Bush					
Grande Prairie	\$100,000	150.00	\$667	Pasture					
Grande Prairie	\$200,000	160.00	\$1,250	Cultivated					
Grande Prairie	\$212,000	150.00	\$1,413	Cultivated					
Grande Prairie	\$148,000	96.49	\$1,534	Cultivated, Bush					
Grande Prairie	\$215,000	160.00	\$1,344	Bush, Hay					
Greenview	\$95,000	138.00	\$688	Cultivated					
Greenview	\$95,000	157.98	\$601	Cultivated					
Greenview	\$185,000	294.00	\$629	Pasture					
Greenview	\$100,000	159.00	\$629	Pasture, Bush					
Lac Ste Anne	\$210,000	77.81	\$2,699	Cultivated					
Lac Ste Anne	\$232,500	77.67	\$2,993	Cultivated					
Lac Ste Anne	\$375,000	77.22	\$4,856	Cultivated					
Lac Ste Anne	\$225,000	160.00	\$1,406	Cultivated, Pasture					
Lac Ste Anne	\$190,000	74.75	\$2,542	Bush					
Lac Ste. Anne	\$215,000	80.00	\$2,688	Hay					
Lamont	\$180,000	72.50	\$2,483	Pasture, Bush					
Mackenzie	\$70,000	320.00	\$219	Bush					
Northern Lights	\$160,000	480.00	\$333	Pasture					
Northern Sunrise	\$136,500	320.00	\$427	Bush					
Parkland	\$475,000	119.63	\$3,971	Bush					
Smoky River	\$160,000	320.00	\$500	Cultivated, Bush					
St. Paul	\$100,000	142.00	\$880	Pasture					
St. Paul	\$125,000	155.70	\$803	Cultivated, Bush					
St. Paul	\$123,000	158.60	\$1,148	Hay					
St. Paul	\$182,000	159.30	\$1,148	Cultivated, Bush					
Sturgeon	\$1,500,000	139.59	\$1,316	Urban Influence					
Two Hills	\$1,500,000	300.00	\$10,746	Pasture					
I WU FIIIS	\$102,500	300.00	γ 542	rasture					

Southern Alberta – Q2								
Municipality	Sale Price	Acres	\$/acre	Primary Land Use				
40 Mile	\$324,000	480.00	\$675	Cultivated				
Cardston	\$237,006	83.90	\$2,825	Cultivated				
Cypress	\$170,000	160.00	\$1,063	Pasture				
Foothills	\$465,000	160.00	\$2,906	Hay				
Foothills	\$700,000	70.67	\$9,905	Bush, Pasture				
Foothills	\$800,000	80.31	\$9,961	Cultivated				
Foothills	\$466,601	118.10	\$3,951	Hay				
Foothills	\$1,238,973	153.25	\$8,085	Cultivated				
Foothills	\$547,018	152.00	\$3,599	Hay, Cultivated				
Foothills	\$418,000	160.00	\$2,613	Pasture				
Foothills	\$330,000	79.49	\$4,151	Pasture				
Foothills	\$1,620,000	102.21	\$15,850	Urban Influence				
Foothills	\$1,590,000	408.00	\$3,897	Cultivated				
Foothills	\$418,000	159.00	\$2,629	Pasture				
Foothills	\$6,800,000	1702.00	\$3,995	Pasture				
Foothills	\$400,000	160.00	\$2,500	Cultivated				
Lethbridge	\$339,701	471.69	\$720	Pasture				
Lethbridge	\$1,114,000	231.83	\$4,805	Irrigated				
Lethbridge	\$174,900	159.00	\$1,100	Cultivated				
Pincher Creek	\$300,000	150.00	\$2,000	Hay				
Rocky View	\$1,900,000	169.48	\$11,211	Cultivated				
Rocky View	\$456,000	154.60	\$2,950	Cultivated				
Rocky View	\$630,000	156.92	\$4,015	Pasture, Bush				
Rocky View	\$810,000	160.00	\$5,063	Bush				
Vulcan	\$464,910	317.00	\$1,467	Cultivated				
Vulcan	\$240,000	317.00	\$757	Pasture, Hay				
Vulcan	\$133,000	160.00	\$831	Pasture				
Vulcan	\$321,000	153.26	\$2,094	Cultivated				
Vulcan	\$240,000	160.00	\$1,500	Cultivated				
Vulcan	\$403,000	318.97	\$1,263	Cultivated				
Vulcan	\$192,000	160.00	\$1,200	Cultivated				
Vulcan	\$1,218,200	626.60	\$1,944	Cultivated				
Warner	\$325,000	111.00	\$2,928	Pasture				
Warner	\$710,000	170.00	\$4,176	Irrigation				
Wheatland	\$192,000	159.40	\$1,205	Cultivated				
Wheatland	\$385,000	141.39	\$2,723	Hay, Pasture				
Willow Creek	\$145,000	160.00	\$906	Cultivated				
Willow Creek	\$931,775	793.00	\$1,175	Pasture				
Willow Creek	\$265,000	160.00	\$1,656	Pasture				
Willow Creek	\$880,000	959.00	\$918	Pasture				
Willow Creek	\$272,000	160.00	\$1,700	Cultivated				
Willow Creek	\$448,000	159.00	\$2,818	Cultivated				

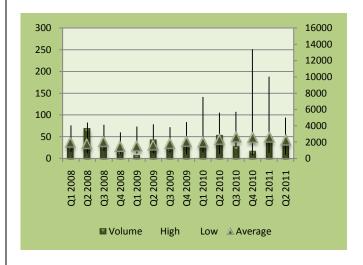
REGIONAL ANALYSIS

In the following graph we have excluded sales that we believe are expected to have significant urban influence.

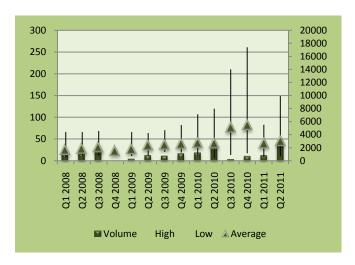
Graph 1: Northern Alberta



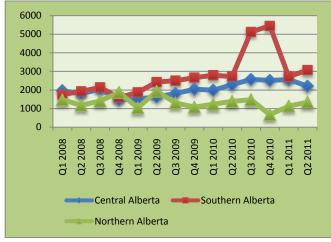
Graph 2: Central Alberta



Graph 3: Southern Alberta



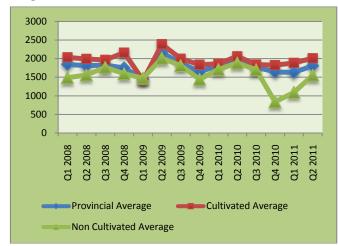
Graph 4: Average Value of Each Region



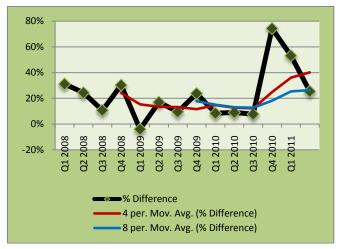
Within each of the above regions, there are areas with different agricultural productivity. There is also variation with respect to regional population, urban development, or demand for country residential properties. Therefore, there frequently is a wide difference between the range of high and low values per acre.

Cultivated vs Uncultivated Comparison

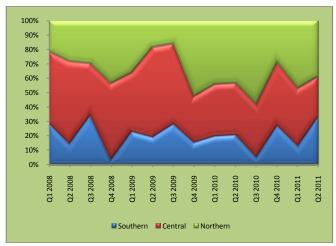
Graph 5: Provincial Cultivated vs Uncultivated



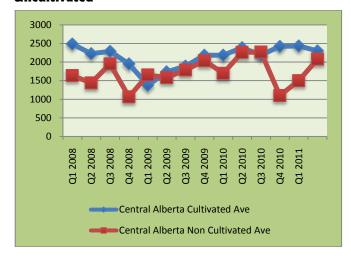
Graph 6: Percent Difference Cultivated vs Uncultivated Land



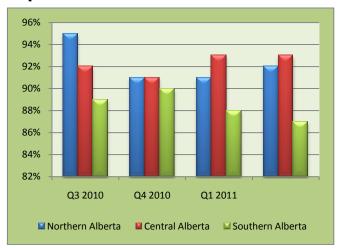
Graph 7: Proportion of Sales by Region



Graph 8: Central Alberta - Cultivated vs Uncultivated



Graph 9: Sale Price: List Price



Given the limited arm's-length sales data and variable information available in the rural real estate market, it is often difficult to determine trends and quantify time adjustments in the market for agricultural properties. Therefore, the information contained in this newsletter should not be relied upon solely for purchasing or financing decisions. It is prepared with the intent of providing a general indication of the activity in the rural real estate market. If an estimate of value is required for specific properties, it is recommended that an appraisal be obtained. Benchmark studies can also be completed if approximate land values are required for a specific area.